



Uncover Your Potential

Sales Development Program

Internship

Are you looking for an internship in sales for a company supporting over \$2.3 billion in yearly sales and widely known as a leader in energy storage?

What is the Sales Development Internship Program:

Our Sales Development – Internship Program offers rising seniors who are currently working on a degree in a related field the opportunity to learn skills, which relate to real-world training in the energy storage industry.

Interns will have the opportunity to interact with customers at all levels of the sales process; such as trade shows, working with account managers, on-site customer visits, and participating in facility tours.

We believe in giving interns the exposure to various elements such as our sales process, markets, competitors, products, and ethics, so they have the tools to become the next generation of leaders within our organization.

Key elements of the Sales Development Internship Program:

- Mentorship with sales executives at our corporate campus in Lyon Station, PA
- College credit possible based on University requirements
- Interaction with senior corporate and sales executives
- Exposure to daily sales operations and responsibilities
- Prepare for and participate in onsite/off-site customer engagement and profile analysis

Explore Your Opportunities

Sales Development Program Internship

Who should apply?

Innovative, well rounded, outgoing, rising seniors with the ability to work in a fast paced environment. Strong communication and problem solving skills are essential.

MAJORS PREFERRED: Business, Communications, Finance, Engineering, Economics, Business Administration, Marketing.

BENEFITS: 8 – 10 weeks paid summer internship (typically runs from mid May to mid August). Housing allowances or accommodations available based upon need. Paid business travel expenses.

This can be your opportunity to grow with a leader in battery system solutions, encompassing Automotive, Motive Power, Telecommunication, Original Equipment, Wire and Cable, and Battery Accessory industries.

Talk to one of our representatives here today or send your resume to:

salecampusrecruiting@dekabatteries.com

Attn: Recruiting Relations Coordinator

